



RESERVATION AGREEMENT

Assure yourself the first opportunity and best selection.

This RESERVATION AGREEMENT will secure your place at the Lehigh Valley's newest independent living community. This reservation agreement automatically makes you a member of our **V.I.P. Club** which entitles you to special privileges, including being the first to get important announcements through our E-Newsletter and being among the first to have the best selection of **Floor Plans** and **Locations** in the building.

Follow the simple steps below to secure a place in SOTEL® Community at Fairview. Once you complete this application and return it to our Sales Office with your fully refundable deposit, you will lock in your position on the "first-come-first-serve" list by date. When it's time to choose your apartment, you will be in an enviable position to get the beautiful apartment of your choice.

Complete the form on the facing page.

Write a check for the fully refundable Reservation Deposit of \$1,000 (Make check or money-order payable to Sotel Community Escrow Account).

Mail or drop off your application and your check to the SOTEL Community's Sales Office.

Upon receiving your application and deposit, we will send you a letter confirming your status.

RESERVATION APPLICATION

I hereby submit my application for a secured position on the SOTEL[®] Community at Fairview Reservation List.

Date Signed: _____ **Date Received**** _____

*(**To be completed by the SOTEL[®] Community Sales Rep. Date is determined by the date this application is received in the Sales Office.)*

My apartment design layout preference (circle one):

The Mulberry 2 Rooms 594 sq. ft.	The Sycamore 3 Rooms 766 sq. ft.	The Maple 4 Rooms 961 sq. ft.	The Walnut 4 Rooms 969 sq. ft.
The Chestnut 4 Rooms 969 sq. ft.	The Hickory 4 Rooms 1056 sq. ft.	The Sassafras 5 Rooms 1206 sq. ft.	Not Sure Yet

(Please Print)

Name: _____ Date of Birth: _____

Spouse's Name *(if applicable)*: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Email: _____

Sign the application and return it with your check to the SOTEL[®] Community Sales Office. A copy will be returned to you for your records.

Applicant(s): _____ Date: _____

SOTEL[®] Community at Fairview: _____ Date: _____

Please mail this application with a fully refundable \$1,000 Reservation Deposit to address below. Please call the Sales Office Toll Free at (866) 821-3971 if you have any further questions. And as always, stop by! We would love to meet you.

Mail to:

SOTEL[®] Community at Fairview
Sales Office
3400 Bath Pike Suite 305
Bethlehem, PA 18017

CONDITIONS OF THE AGREEMENT

- Your status on the Reservation List is determined by your Deposit date, with earlier dates having higher priority. Paying the refundable Reservation Deposit will ensure that you are placed on the list based on the day the SOTEL[®] Community at Fairview's Sales Office received your application.
- Apartment fees mentioned in any form (in print or on the Internet) are subject to change. Fixed Entry Fee prices will be announced in July 2006. Until that time, we will hold a place for you on the Reservation List. Once we lock in the price structure, we will give you the opportunity to review the offer. If you decide to move in at the set price, you will be asked to pay a 10% non-refundable deposit on the appropriate Entry Fee for the selected unit.
- If you decide the SOTEL Community at Fairview is not right for you, you may accept a full refund and withdraw your name from the Reservation List. Of course, you may also remain on the Reservation List, and wait until an appropriate time to make a decision.
- Your \$1,000 Reservation Deposit will be credited in full towards your Entry Fee deposit when you select your specific apartment.
- Your Reservation Deposit is held in a secure escrow account and will be returned to you: (a) within 30 days of a written request, (b) if the applicant resident passes away before occupying a unit.
- The SOTEL Community at Fairview reserves the right to unilaterally determine the timing, price, terms of sale, and other conditions of each apartment unit. Finally, SOTEL Community at Fairview reserves the right to refuse occupancy to any Depositor unable to meet the financial obligations required at Settlement.
- You agree to execute SOTEL Community at Fairview's standard Resident Agreement for occupancy in accordance with the procedures established in the Protocol.
- The Deposit shall be **fully and unconditionally refundable** to Depositor, at any time prior to entering into a Resident Agreement upon written demand by Depositor. For purposes of convenience, no interest shall be paid on the Deposit. All interest earned on the Deposit, if any, shall belong to Sotel Community at Fairview and shall direct the investment of the Deposit and pay all required taxes.